

LETTER OF INTENT 2017 - 2019

ON THE IMPLEMENTATION OF THE FRIENDSHIP AGREEMENT BETWEEN THE PORT AUTHORITY OF THAILAND AND THE REGION OF FLANDERS, BELGIUM DATED NOVEMBER 23, 1992

Following the meeting of the mixed working group on December 7, 2016 in Bangkok both parties agree on the following tentative program for the implementation of the Friendship Agreement during the period 2017 – 2019.

1. **PROMOTION:** Both parties will continue to mutually promote each other's ports by including promotion material in port exhibitions, providing web space on each other website and by exchange of information. In this regard the documentation and exhibition material will be updated.
2. **FLEMISH COMPANIES:** Upon specific request of Flemish port related companies, PAT will assist them in exploring the local and regional market, by facilitating and promoting cooperation with potential local partners / customers. The Port Authority of Thailand will also assist Flemish companies and authorities by clearing the way for the promotion of Flanders' port related technology and knowhow on national and regional levels and will also inform Flanders International Technical Agency (FITA) of all upcoming tenders in the fields, related to this Friendship Agreement.
3. **SEMINARS:**
 - **LOCAL SEMINARS**

The Port Authority of Thailand and the Ministry of Mobility and Public Works of Flanders will jointly organize a local seminar in port-related and logistics management in 2018.
 - **REGIONAL SEMINARS**

Both the Port Authority of Thailand and the Ministry of Mobility and Public Works of Flanders will cooperate with other regional countries, with PIANC (World Association for Waterborne Transport Infrastructure) and with MRC Secretariat to organize a Regional Seminar on "Waterborne Transport/Port Handling of Dangerous Goods and Traffic Safety" in Bangkok, 2017.
Both the Port Authority of Thailand and the Ministry of Mobility and Public Works of Flanders will cooperate with other regional countries and with MRC Secretariat to organize a Regional Seminar on "Flood Control" in Vietnam, 2018.
4. **INFORMATION EXCHANGE:** On special request of PAT, the Region of Flanders will deliver to PAT documentation and information, investigate the possibilities for organizing training courses, workshops and technical visits in Flanders or send some experts for an on-the-job training in Thailand on the following subjects:
 - port performance indicators;
 - free trade zone;
 - special economic zone; and
 - etc.

5. **TECHNICAL PARTNERSHIP:** On special request of PAT, the Region of Flanders will assist PAT and participate in conducting technical researches in a port-related field. The first concerned topic which will be initiated under this collaboration is "Sediment Trap"
6. **TRAINING FACILITIES:** Upon request of Flanders, PAT will make its Training Center available for the organisation of workshops, seminars and / or exhibitions, also for joint regional actions in the fields of port and related items. Upon request of PAT, the Flemish party will organize tailor-made port related short courses and trainings in Flanders on following subjects:
 - dredging and surveying;
 - human resource management ; and
 - port marketing and port strategy/policy
7. **APEC / C-MAT:** Flanders Ministry of Mobility and Public Works will provide five scholarships per year for PAT staff to follow a two week standard training course at APEC (Antwerp / Flanders Port Training Center). Flanders will also provide in 2018 a partial scholarship for PAT – candidates for the master degree in Transport and Maritime Management at C-MAT (Centre for Maritime and Air Transport), provided that a partial scholarship is granted by the Flanders Foreign Affairs Administration. Selection of the suitable candidates will be jointly made.
8. **JUNIOR TRAINING:** The PAT will provide in 2017, 2018 and 2019 a short-term training for three junior staff from Flanders, consisting of providing domestic transport and logistic support for a program to be jointly set up.

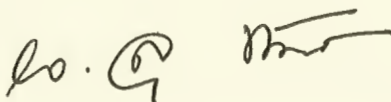
It is understood that the above tentative program is not in any way binding nor does it constitute any limitation to the implementation of the friendship agreement.

The costs involved in the implementation of the above will be shared by both parties. This will be considered and agreed upon in advance on a case by case basis.

Both parties reiterate that the cooperation between the Port Authority of Thailand and the Region of Flanders is based on a mutual friendship and respect inspired by the long standing friendly relationship between countries, their people and their Royal Families.

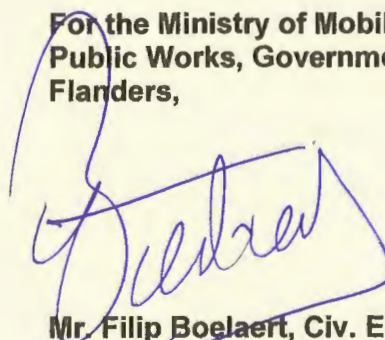
Made in two originals on this day of December 7, 2016 in Bangkok

For the Port Authority of Thailand,



Lt. Sutthinan Hatthawong, R.T.N.
Director General
Port Authority of Thailand

For the Ministry of Mobility and
Public Works, Government of
Flanders,



Mr. Filip Boelaert, Civ. Eng
Secretary General
Ministry of Mobility and Public Works,
Government of Flanders